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Hisco Named MicroCare Distributor of the Year 2017

HOUSTON—April 6, 2018— Hisco Inc., an employee-owned, specialty distribution company, has been awarded Distributor of the Year 2017 by MicroCare, a leader in fiber optic, precision and medical device cleaning. This marks the second consecutive year Hisco has won the award for its professionalism, rate of growth, overall sales and excellent support to MicroCare. The award was presented February 27 at IPC APEX EXPO 2018.

“This winning streak is founded on a great relationship with our friends at MicroCare,” said William Bland, vice president of North American sales for Hisco. “It’s a collaboration that continues to work because our regional sales teams and others aim to serve continually.”

Hisco received the award due to a 10% year-over-year growth rate, and, more importantly, due to its superior internal operations, according to MicroCare’s Mike Jones, vice president of international sales.

“When deciding who should receive the Distributor of the Year, one name kept coming up time and time again, and that name was Hisco,” said Dan Sinclair, national sales manager. “One of that company’s key strengths is its dedicated staff whose teamwork has been a major factor in Hisco walking away with the top award for the second year running.”

For more than 45 years, Hisco has delivered value to customers through quality products, process solutions and local inventory. Today, the international branch network includes 38 stocking locations in three countries: the United States, HiscoMex in Mexico and HiscoCan in Canada. Hisco’s Precision Converting facilities provide value-added fabrication, and its Adhesive Materials Group provides an array of custom repackaging. Hisco also offers vendor-managed inventory programs and specialized warehousing for chemical management, logistics services and cold storage. Hisco’s exclusive Documented Cost Savings (DCS) program has saved customers more than \$135 million to date. Its supplier base includes manufacturing giants Henkel, Alpha and 3M, to name a few. For more information, visit www.hisco.com.

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