

www.hisco.com









# Why Hisco?

## 50+ Years of Industry Expertise

- National, technically-trained sales force experienced in design solutions and product selection
- Large customer service team that consistently delivers signature "fast, friendly service"

## **World-Class Manufacturers**

- Authorized distributor for 3M, Henkel, Alpha and other industry-leading manufacturers
- Your one-stop source for more than 70,000 products from over 5,000 suppliers

## **Documented Cost Savings**

- We've saved customers nearly \$180 million since the program's inception in 2000
- Cost savings are documented in writing and approved by the supplier

## Commitment to Quality

- Locations certified to ISO 9001, ISO 13485, AS9120, AS9100 and ISO 14001
- FDA registered facility

# North America's largest distributor of solder and benchtop supplies

Complete North American reach plus local support

 Over 38 locations throughout the US, Mexico and Canada.

## HiscoMex is Mexico's Largest Industrial Distributor

- Hisco's Mexican subsidiary has 10 stocking locations
- Invoicing via IMMEX / Domestic Sales: Factura
- Third-Party Logistics

## **Custom Converting**

Flexible material converting services with over 400 different materials

- Unique packaging solutions for adhesives, sealants and specialty chemicals
- Five strategic geographic locations to provide complete coverage throughout North America

## Vendor Managed Inventory and RFID Technology

- RFID tracking software eliminates manual data entry, barcode scanning and cycling counting
- Integrated solutions from tool cribs to vending machines
- Maximize employee efficiency and lower inventory costs

## **National Accounts Program**

- Dedicated account managers for your business
- Uniform pricing and service
- Sophisticated supply chain solutions















## Industries and Markets Served



### Electronics Assembly

From circuit board assembly to end product testing and repair, Hisco has the materials, tools and production supplies you need to do the job right. As North America's largest supplier of soldering materials and benchtop supplies, we excel in complex manufacturing environments.



### Aerospace

As North America's largest network of AS9120 locations, Hisco provides industry-leading materials for the general aviation, commercial and military aircraft landscapes. We support projects with a complete range of solutions including composite materials, assembly-to-paint, depaint and MRO solutions, and our Aero Colors business offers fast, 24-hour turnaround on quick-tint and custom coatings. Hisco totals 13 locations certified to ISO 9001 and AS9120 throughout North America.













### General Industrial

A pioneer in the industrial landscape for more than 50 years, Hisco is well-equipped to solve challenges in HVAC, Oil & Gas, and renewable energy markets including solar and wind. Our highly trained experts are ready to work with you to develop an effective, cost-saving process for any manufacturing application.



### Medical

As an ISO 13485 certified and FDA-registered medical converter, Hisco will partner with you during every step of your design and assembly process, from cleanroom-grade PPE and consumables to complete, custom solutions for your most difficult challenges.



### **Automotive**

With designs moving toward new, lighter car materials, the need for quality electronics tapes, adhesives, soldering materials and other production essentials continues to grow in both traditional vehicle and EV manufacturing environments. Hisco paves the road forward as a leading solutions provider for the design and assembly of hybrids, plug-in hybrids and fully electric cars.













## Services Offered



### Documented Cost Savings Program

We've helped hundreds of customers realize over \$180 million in savings over the past 20 years. We don't just create value; we document it. In fact, for each cost savings event, we'll supply you with a cost reduction form for your authorization that shows both direct and indirect benefits.



### Die Cut and Custom Converted Solutions

Hisco's Precision Converting division is a certified leader in custom and precision die cutting, laminating, slitting, assembly and prototyping. Our products are all high-quality and competitively priced, and our service is always focused on your unique requirements.



### **Custom Adhesive Packaging**

Hisco's Adhesive Materials Group offers custom packaging solutions for adhesives, epoxies, silicones, urethanes, greases, specialty chemicals, primers and custom formulations with a customized, hands-on approach that meets the requirements of your application.



### Vendor Managed Inventory & RFID Technology

Powered by Xemelgo, Hisco RFID technology for inventory management streamlines your production to ensure real-time asset and materials tracking to ensure factory floor visibility at your fingertips.



### IMMEX / Maquila Program

Since 1998, HiscoMex has been dedicated to distributing products and providing value-added services to our maquiladora customers in Mexico with 10 stocking locations throughout the country.



### National Accounts Program

With Hisco's National Accounts Program, you'll enjoy many advantages across multiple sites in North America. As a program member, you'll get a dedicated support team to custom-tailor solutions that meet your needs and help you stay compliant.



### Aero Colors

With Aero Colors' expertise in quick-tinting a variety of specialty coatings you'll receive the right products for your applications in no time. Our same-day turnaround on AkzoNobel custom-tinted paint orders — with optional overnight shipping — dramatically reduces aircraft downtime.













## **Partners**

As the leading distributor of supply chain materials in North America, the Hisco product offering includes adhesives and sealants, chemicals and cleaners, soldering and rework solutions, and more from the industry's premier suppliers and brands. Once your materials are stocked, we'll streamline your processes through a range of vendor managed inventory (VMI) solutions, including RFID technology, to ensure accurate materials tracking, asset tracking, chemical management and beyond.

**3M** Desiccare Menda Sticklers Accu-Lite by O.C. White Easy Braid Metcal Swanstrom **ACL Staticide** Elantas Metro Tech Wear AkzoNobel Elkem MicroCare Techcon

Erem Microflex **TECHNOMELT** All-Spec O.C. White Alpha Excelta Techspray AmeriVacS Fancort PACE Worldwide **TEROSON** Ansell Glyptal Parker LORD Texwipe

Apex Goldshield PIP Transforming Technologies

ASG Gordon Brush Plato Treston Production BASICS Autosplice Hakko Tronex Berkshire IAC Protektive Pak ValuTek Bevco Ideal Puritan Vantage BONDERITE Insulcast **ORP VELCRO** 

Bonkote IPG Quantum Virtual Industries

Botron Jet-Lube R&R Lotion Vision Engineering

Rhino Health Brady Kimberly-Clark Professional Vision-Luxo Branson Kingfa Safety Zone WACKER CCI LEWISBins+ Weller Sealed Air Lindstrom Sempermed Chemtronics Xcelite

CHP LK Shercon And many more...

CircuitWorks LOCTITE Simco-lon

Coventry LPS Static Solutions

CRC Mask-Off Stereze













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