

www.hisco.com



Why Hisco?

50+ Years of Employee Ownership

 Our Employee Stock Ownership Plan gives everyone a personal interest in customer satisfaction

50+ Years of Industry Expertise

- National, technically-trained sales force experienced in design solutions and product selection
- Large customer service team that consistently delivers signature "fast, friendly service"

World-Class Manufacturers

- Authorized distributor for 3M, Henkel, Alpha and other industry-leading manufacturers
- Your one-stop source for more than 70,000 products from over 5,000 suppliers

Documented Cost Savings

- We've saved customers nearly \$180 million since the program's inception in 2000
- Cost savings are documented in writing and approved by the supplier

Commitment to Quality

- Locations certified to ISO 9001, ISO 13485, AS9120, AS9100 and ISO 14001
- FDA-registered facility

North America's largest distributor of solder and benchtop supplies

Complete North American reach plus local support

 Over 38 locations throughout the US, Mexico and Canada.

HiscoMex is Mexico's Largest Industrial Distributor

- Hisco's Mexican subsidiary has 10 stocking locations
- Invoicing via IMMEX / Domestic Sales: Factura
- Third-Party Logistics

Custom Converting

Flexible material converting services with over 400 different materials

- Unique packaging solutions for adhesives, sealants and specialty chemicals
- Five strategic geographic locations to provide complete coverage throughout North America

Vendor Managed Inventory and RFID Technology

- RFID tracking software eliminates manual data entry, barcode scanning and cycling counting
- Integrated solutions from tool cribs to vending machines
- Maximize employee efficiency and lower inventory costs

National Accounts Program

- Dedicated account managers for your business
- Uniform pricing and service
- Sophisticated supply chain solutions













Industries and Markets Served



Electronics Assembly

From circuit board assembly to end product testing and repair, Hisco has the materials, tools and production supplies you need to do the job right. As North America's largest supplier of soldering materials and benchtop supplies, we excel in complex manufacturing environments.



Aerospace

As North America's largest network of AS9120 locations, Hisco provides industry-leading materials for the general aviation, commercial and military aircraft landscapes. We support projects with a complete range of solutions including composite materials, assembly-to-paint, depaint and MRO solutions, and our Aero Colors business offers fast, 24-hour turnaround on quick-tint and custom coatings. Hisco totals 13 locations certified to ISO 9001 and AS9120 throughout North America.













General Industrial

A pioneer in the industrial landscape for more than 50 years, Hisco is well-equipped to solve challenges in HVAC, Oil & Gas, and renewable energy markets including solar and wind. Our highly trained experts are ready to work with you to develop an effective, cost-saving process for any manufacturing application.



Medical

As an ISO 13485 certified and FDA-registered medical converter, Hisco will partner with you during every step of your design and assembly process, from cleanroom-grade PPE and consumables to complete, custom solutions for your most difficult challenges.



Automotive

With designs moving toward new, lighter car materials, the need for quality electronics tapes, adhesives, soldering materials and other production essentials continues to grow in both traditional vehicle and EV manufacturing environments. Hisco paves the road forward as a leading solutions provider for the design and assembly of hybrids, plug-in hybrids and fully electric cars.













Services Offered



Documented Cost Savings Program

We've helped hundreds of customers realize over \$180 million in savings over the past 20 years. We don't just create value; we document it. In fact, for each cost savings event, we'll supply you with a cost reduction form for your authorization that shows both direct and indirect benefits.



Die Cut and Custom Converted Solutions

Hisco's Precision Converting division is a certified leader in custom and precision die cutting, laminating, slitting, assembly and prototyping. Our products are all high-quality and competitively priced, and our service is always focused on your unique requirements.



Custom Adhesive Packaging

Hisco's Adhesive Materials Group offers custom packaging solutions for adhesives, epoxies, silicones, urethanes, greases, specialty chemicals, primers and custom formulations with a customized, hands-on approach that meets the requirements of your application.



Vendor Managed Inventory & RFID Technology

Powered by Xemelgo, Hisco RFID technology for inventory management streamlines your production to ensure real-time asset and materials tracking to ensure factory floor visibility at your fingertips.



IMMEX / Maguila Program

Since 1998, HiscoMex has been dedicated to distributing products and providing value-added services to our maquiladora customers in Mexico with 10 stocking locations throughout the country.



National Accounts Program

With Hisco's National Accounts Program, you'll enjoy many advantages across multiple sites in North America. As a program member, you'll get a dedicated support team to custom-tailor solutions that meet your needs and help you stay compliant.



Aero Colors

With Aero Colors' expertise in quick-tinting a variety of specialty coatings you'll receive the right products for your applications in no time. Our same-day turnaround on AkzoNobel custom-tinted paint orders — with optional overnight shipping — dramatically reduces aircraft downtime.













Partners

As the leading distributor of supply chain materials in North America, the Hisco product offering includes adhesives and sealants, chemicals and cleaners, soldering and rework solutions, and more from the industry's premier suppliers and brands. Once your materials are stocked, we'll streamline your processes through a range of vendor managed inventory (VMI) solutions, including RFID technology, to ensure accurate materials tracking, asset tracking, chemical management and beyond.

Sticklers 3M Desiccare Menda Accu-Lite by O.C. White Easy Braid Metcal Swanstrom ACL Staticide Metro Tech Wear Elantas AkzoNobel Elkem MicroCare Techcon

All-Spec **Frem** Microflex TECHNOMELT O.C. White Alpha Excelta Techspray PACE Worldwide **AmeriVacS** Fancort **TEROSON** Ansell Glyptal Parker LORD Texwipe

Apex Goldshield PIP Transforming Technologies

Gordon Brush ASG Plato Treston Autosplice Hakko Production BASICS Tronex Berkshire IAC Protektive Pak ValuTek Ideal Puritan Bevco Vantage BONDERITE Insulcast QRP VELCRO

Bonkote IPG Quantum Virtual Industries
Botron Jet-Lube R&R Lotion Vision Engineering

Kimberly-Clark Professional Rhino Health Vision-Luxo Brady WACKER Branson Kingfa Safety Zone LEWISBins+ CCI Sealed Air Weller Chemtronics Lindstrom Sempermed Xcelite

CHP LK Shercon And many more...

CircuitWorks LOCTITE Simco-lon

Coventry LPS Static Solutions

CRC Mask-Off Stereze













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